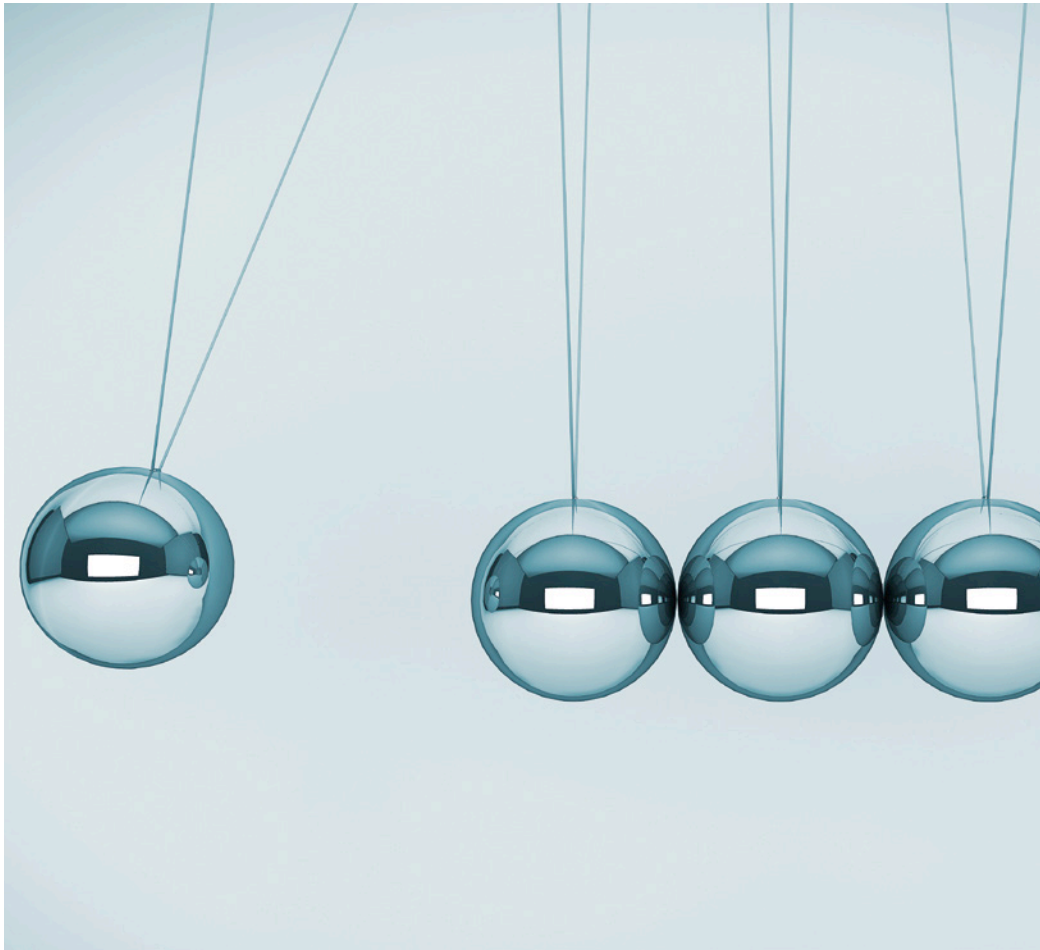


Process-oriented reorganization

Gain agility and unlock your full potential



Schuh & Company
Complexity Management

“If you can’t describe what you are doing as a process, you don’t know what you’re doing.”

W. Edwards Deming

“Connect the strength of radical reengineering and the human element to achieve unprecedented agility potential.”

Klaus D. Schopf

Are you suffering from functional and hierarchical barriers?

Do you know your interfaces to other functional units?

Do you understand your contribution to the value-adding process?

Do you experience lengthy redundancies?

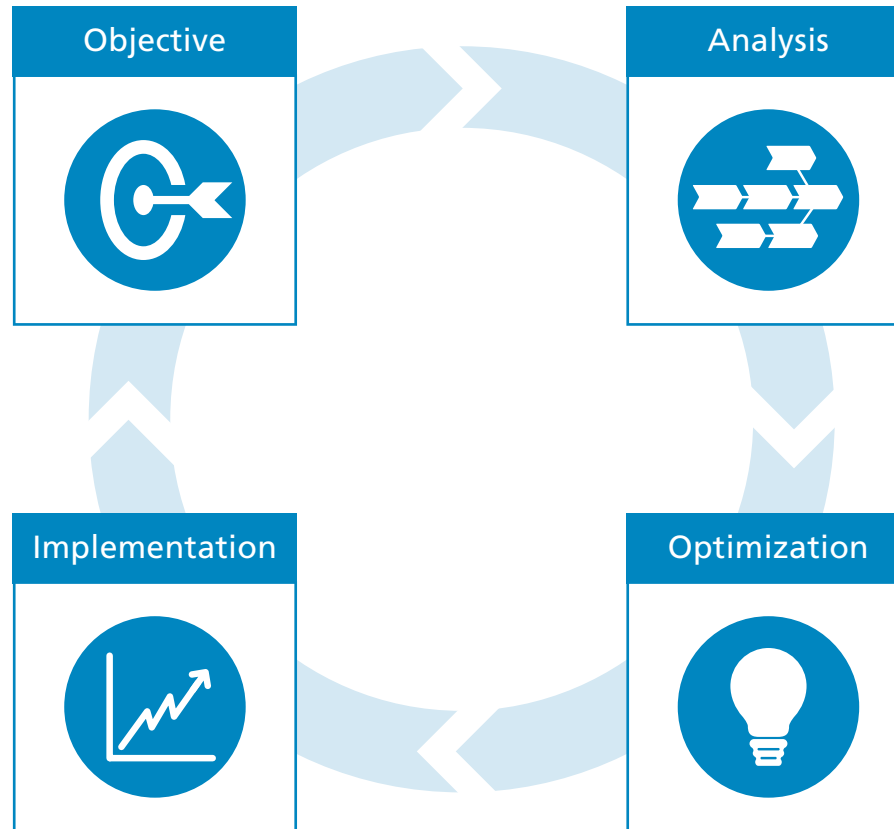
Many companies suffer from non-transparency and inefficiencies caused by functional and hierarchical barriers. We will show you how to eliminate silo mentality and how to profit from newfound agility!

1 Set strategic objectives

- Analysis of context and influencing factors
- Specification of tasks and evaluation of priorities
- Identification of strategic success factors
- Derivation of core processes
- Definition of process strategy
- Prioritization of actions

4 Implement and sustain achievements

- Realization of quick wins / first improvements
- Definition of measures, responsibilities, timeline
- Controlling of implementation
- Implementation of continuous improvement
- Knowledge management



2 Analyze the Status Quo

- Visualization of Status Quo with employees on-site
- Identification of weaknesses and inefficiencies
- Discussion of improvement potentials
- Definition of to-be process and gap analysis
- Processing of quick wins

3 Derive the new optimum

- Derivation of optimization measures
- Transformation of current process into optimized future-state according to improvement potentials
- Review and iterative adaption of future-process
- Detailed description and specification of process
- Documentation and consolidation of results

The potentials of process management

Qualitative Facts

- Restructuring of project roadmap and stabilization of process architecture
- Prioritization of processes according to their effects on the overall performance
- Organization of activities along value adding process instead of functions to profit from agility and transparency

Quantitative Facts

Harmonization of coordination yielding reduction of interfaces between organizational units **30%**

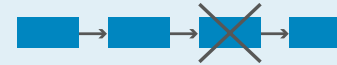
Streamlining of processes affecting reduction of product launch lead time from **90 to 30** days

Transparency in responsibilities enabling a reduction of average breakdown fix time by **40%**

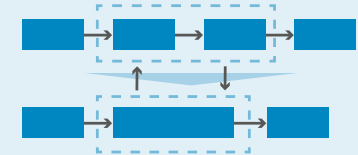
10% – 15% cost reduction due to identifying hidden inefficiencies in processes

Key Elements

Eliminate non value-adding activities



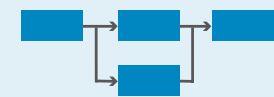
Integrate or modularize



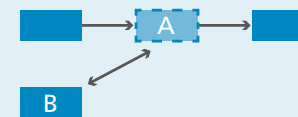
Standardize process elements



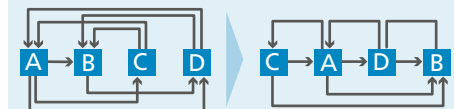
Parallelize process elements



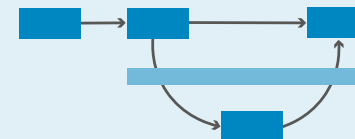
Substitute inferior process elements



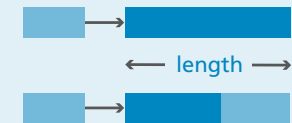
Avoid inefficient iterations



Selectively outsource process elements



Accelerate flow



We support you on your way to a successful process management!

Company

Schuh & Company focuses on providing solutions and methods for managing the ever increasing complexity of today's enterprises, products, and processes. With this approach, the company was established as an implementation-oriented problem solver in the industry. Today the company consists of about 50 people committed to ensure your company's success through their work as strategy and organizational consultants, as well as management coaches.

Schuh & Company is headquartered in Aachen, Germany, with subsidiaries in St. Gallen, Switzerland (since 1991), and Atlanta, GA, USA (since 1997).

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